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From the PRESIDENT

John Hoblick, FFBF President

“Tailgate” Meetings Emphasize Farm Bureau’s Grassroots Structure

Since the beginning of the year I have enjoyed the opportunity to travel across our state and visit with hundreds of Farm Bureau members in informal meetings. These “tailgate” gatherings at hometown locations allowed me to talk with our farmers, ranchers and other members at length about our organization.

During our local meetings I outlined Florida Farm Bureau’s policy agenda for both the Legislature and the Congress this year. In my comments I emphasized the challenges ahead as well as the importance of citizen participation in the development of public policy.

Farm Bureau members give us the power of influence. Our grassroots membership defines Farm Bureau, giving us direction and the strength in numbers.

I also did a lot of listening at the tailgate meetings. Many members talked about their livelihoods and the challenges they face in making a living from the soil. They also expressed their views about a number of issues that we must pursue as the Voice of Agriculture.

Their comments will help guide our organization in the future. We will respond to their issues of concern and help develop common sense solutions that will benefit them.

One other topic of significance emerged in clear terms. I received an overwhelmingly positive evaluation of what Florida Farm Bureau does. I cannot express enough how pleased I am to know that our members value their organization and its work on behalf of Florida agriculture.

Our members are especially appreciative of Farm Bureau’s leadership in representing farmers and ranchers before regulatory agencies and in the legislative process. The use of sound scientific evidence and the formulation of practical strategies stand as hallmarks of our public policy service. These signature principles will continue to guide all that we do in support of production agriculture.

Our members also recognize Florida Farm Bureau’s many other accomplishments to date.

They know the scope of our ambitions for the future. And they appreciate the work of our state board, our staff and our county Farm Bureau volunteers, as well as the dedication we all share in pursuing a common purpose.

I want to thank the Farm Bureau members who participated in the tailgate meetings. They made these informal times of fellowship successful. They interrupted their busy schedules, making a commitment to take an active role in shaping the direction of our organization.

Our tailgate meetings and other goal-oriented activities we sponsor are designed to make sure that our grassroots organization remains as influential tomorrow as it is today. Thanks to our members, I know that Florida Farm Bureau will always be the Voice of Agriculture in our state.



A grilled burger is a popular food throughout the nation.

(Photo courtesy of Stephen Ausmus, USDA)

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CALENDAR

April/May 2013



April 30 Florida Ag Literacy Day. For more information, visit www.flagintheclassroom.com/agliteracyday.

May 4 Brevard County “Run Thru the Ranch,” Melbourne. For more information, visit www.runthrutheranch.com.



May 14-16 Field to the Hill, Washington, DC. Contact Janell Hendren at janell.hendren@ffbf.org for more details.



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BEEF

By G.B. Crawford, Director of Public Relations

What's For Dinner Is Good For You

There is no doubt that beef has been a popular item in the U.S. diet for many decades. *The Good Housekeeping Woman's Home Cook Book* of 1909, for example, featured 14 different dishes using the food in its meat and poultry section.

Beef remains a preferred national food in the 21st century. Grocers report that demand has remained high even as a severe multi-year drought forced many cattle producers across the nation to thin their herds, reducing the availability of the meat and forcing prices upward.

Maria Brous, spokeswoman for Publix Super Markets, said beef sales at the company's stores have actually increased since 2008. "Publix customers' beef-buying habits haven't changed much" in the past five years, Brous added. "Grilling steaks and ground beef make up the majority of our beef tonnage."

Budget-conscious consumers can keep beef products in household diets without inflating monthly grocery bills by shopping carefully. Ashley Hughes of the Florida Beef Council suggested the flat-iron or shoulder top blade steak as a possible choice.

The cut is the second-most tender muscle of the beef carcass, Hughes said. "That means it is right after tenderloin in terms of tenderness. It has great flavor. It has a great muscle profile. You can use it for kabobs, you can use it for steaks and you can typically find it for a fraction of the cost of some of the more expensive steaks."

She said customers can always ask a butcher to prepare the cut if it is not displayed in the meat freezer. Taking advantage of special, in-store beef sales will also save money.

According to a 2010 survey, 90 percent of consumers say the

availability of steaks and burgers is important to them in selecting restaurants. Florida restaurateurs know that many residents will seek the best beef available when they dine outside the home.

Patrons of McGuire's Irish Pub in Pensacola and Destin can choose from among a tempting list of prime grade steaks, burgers and beef-rich dishes such as shepherd's pie. One of their featured entrees is a 16-ounce New York strip grilled over a wood fire and served with bleu cheese crumbles or a Merlot mushroom sauce.

Executive Chef Chris Pingle said demand for such fare has steadily increased over the past two years. "For us in general, it really has to do with the quality of beef that we provide," Pingle noted. "If you talk to people, they will tell you the difference between what they eat here and what they eat at other places. I think that has helped us."

Proof of the appeal of beef has also appeared in the form of a new addition to McGuire's menu. The "Tomahawk" rib eye, a two-and-a-half to three pound cut, has become a hot seller.

At Michael's On East, a Sarasota restaurant styled as a 1940s-era supper club, Executive Chef Jamil Pineda prepares an array of prime grade steaks, including a filet mignon, a New York strip, a rib eye and a prime rib. The restaurant has enjoyed a threefold increase in customer requests for beef entrees in recent months.

"We like to consider ourselves a fine dining establishment, but we also want to be a steakhouse for our guests," Pineda said. "Filet mignon is our most popular beef item. New York strip is the second highest one."

Beefsteak selections create an important business magnet at Michael's, even with a large number of other menu choices. "The



Photo courtesy of Beef Checkoff



Photo courtesy of Stephen Ausmus, USDA

majority of our customers return because of the steak program we have,” Pineda explained.

New research reported last year offered a persuasive case that the meat can contribute to good health. According to scientists who wrote the report, published in *The American Journal of Clinical Nutrition*, their investigations “provide convincing evidence that lean beef can be included in a heart-healthy diet that meets current dietary recommendations and reduces CVD (cardiovascular disease) risk.”

The researchers represented Penn State University, the Oklahoma Medical Research Foundation and Rutgers University. They tracked the blood chemistry of healthy individuals who consumed lean beef within diets that included fruits, vegetables, whole grains, fish, beans, nuts and low-fat and non-fat dairy products.

Penny Kris-Etherton, a faculty member at Penn State’s Department of Nutritional Sciences and the lead investigator, acknowledged that lean beef is not a required item in a healthy diet. But “our study showed that it is possible to formulate a heart-healthy dietary pattern that includes lean beef,” Kris-Etherton said.

She pointed out that “lean beef is a nutrient-dense food contributing many nutrients – high quality protein, iron, B-vitamins, potassium – to the diet.”

Regardless of the price, consumers will likely continue to favor beef at both restaurants and the home dinner table. As Hughes observed, “Beef is what people want. They continue to want different beef options. Ninety-seven percent of Americans still eat beef at least once a month.” (See the beef rib seasoning recipe on page 17.)

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Farm Bureau Members Flood Capitol for Legislative Days

The third week of the 2013 state legislative session was highlighted by Florida Farm Bureau's annual Legislative Days event, as hundreds of Farm Bureau members gathered in Tallahassee to meet with legislators in support of the organization's legislative priorities.

Florida Farm Bureau's Legislative Days program has become a regular tradition in Tallahassee, marked by a large legislative reception to close the two-day event. More than 400 Farm Bureau members, sponsors, exhibitors and legislators attended this year's event, held on March 18 and 19.

The "Taste of Florida Agriculture" reception gave farmers and ranchers an opportunity to visit with more than 30 legislators and Florida Agriculture Commissioner Adam Putnam.

A Monday night briefing dinner kicked off the event at Tallahassee's Antique Car Museum, where participants were briefed on FFBF's top legislative priorities and heard from three key senators on the importance of agriculture for Florida's economy and their outlook on the legislative session.

Sen. Alan Hays (R-Umatilla) is the Senate sponsor for SB 1106 – a Farm Bureau priority bill supporting agritourism. Sen. Bill Montford (D-Tallahassee) is the Chair of the Senate Agriculture Committee and vital to the movement of several of FFBF's priority bills.

Sen. Wilton Simpson (R-Trilby) is a Farm Bureau member and poultry farmer sponsoring SB 1200 – an important bill looking to strengthen Florida's greenbelt law.

On Tuesday, farmers spent the day at the Capitol meeting with their legislators, key committee chairs, Commissioner Adam Putnam and members of the legislative Ag Caucus. Organized by Farm Bureau member and strawberry farmer Rep. Jake Raburn (R-Valrico), Farm Bureau members had the opportunity to meet with and hear from several lawmakers in the House Chamber.

The impressive cast of legislators who spoke on topics ranging from the outlook of agriculture-related priorities in the Florida House to state leadership included: Speaker of the House Will Weatherford (R-Wesley Chapel), Speaker Designate Steve Crisafulli (R-Merritt Island), Rep. Dana Young (R-Tampa), Rep. Ben

Albritton (R-Bartow), Chair of the Agriculture & Natural Resources Appropriations Subcommittee, Rep. Katie Edwards (D-Sunrise) and Rep. Greg Steube (R-Sarasota).

"Our coalition of farmers and legislators that understand the interests of agriculture continues to strengthen," said Raburn. "With Speaker Weatherford and Speaker Designate Crisafulli as leaders of the Florida House for the next several years, the future of Florida agriculture is bright."



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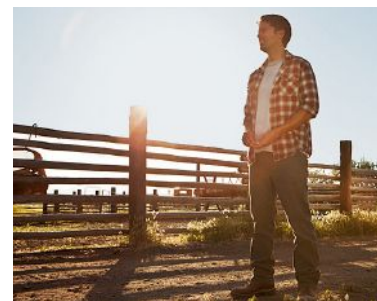


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FEEDING YOUR LAWN

By Rachael Smith, Communications Manager

Spring has sprung and many homeowners are anxious to start showing off their lawns.

The desire to have the greenest plot often results in excessive dousing of fertilizer, which can be damaging to Florida's water quality.

Did you know that the average home lawn contains around seven million grass plants and a single plant can have 387 miles of roots? Fertilizing helps roots grow deep into the earth to absorb water, prevent soil erosion and protect against runoff.

"Proper fertilization is one of the cultural practices that can greatly influence how your lawn does, so it's important that you do it right. A healthy lawn will mitigate nutrient leaching or runoff," stressed Laurie Trenholm, Professor and Graduate Coordinator of the University of Florida Environmental Horticulture's Turfgrass Science Program.

Florida is unique to other regions of the country in that it has different geographic growing seasons throughout the state, demanding

multiple turf varieties and fertilization practices.

Researchers at the University of Florida's Institute of Food and Agricultural Sciences have completed the state's largest study of landscape turfgrass and fertilizer use that will help validate the importance of nutrient management and bring awareness to its role in protecting water quality.

The eight-year, \$4.2 million study was funded through the Florida Department of Environmental Protection and involved experiments with fertilization and irrigation practices on multiple turf varieties at UF/IFAS research facilities in the Panhandle, Gainesville and Fort Lauderdale.

Findings were consistent with the UF/IFAS recommendations for fertilizer use and provided additional evidence about the degree of pollution caused by "nutrient leaching" from home lawns. "We now have the science-

based research to support fertilizer recommendations that are made – to the consumer and to regulatory agencies," said J. Bryan Unruh, a faculty member at the UF/IFAS West Florida Research and Education Center.

Nutrient leaching is what happens when too much fertilizer is applied to landscapes. Excess fertilizer seeps through the soil into groundwater supplies. Applying too little fertilizer may cause lawns to have poor root systems, which can also lead to nutrient leaching. Keeping nutrients in the root zone prevents this problem and produces a lawn with a strong root system.

"It's all about maintaining a healthy lawn," explained Unruh. "A healthy lawn has a massive root system which gives grass the ability to absorb the nutrients, which means extremely low rates of leaching."

Although the ingredients differ, there are parallels between nutrition for humans and nutrition for plants. Both require vitamins and minerals

at different ages and stages. When it comes to feeding your turfgrass, Unruh likes to use the analogy of preparing a football player for the big game. "You wouldn't feed a football player a high calorie meal during the off-season because the body wouldn't use those calories efficiently. Proper nutrition is all about timing," said Unruh. "Turfgrass is no different." "Feeding the lawn during the off-season (fall – winter – spring) can result in poor nutrient use efficiency by the turf – which can lead to environmental problems."

The recommended fertilizer dosage for your grass will vary depending on the location. South Florida has a 12-month growing season which requires attention throughout the year. North and central Florida both have a summer growing season, which requires fertilization, and a dormant season that requires little to no fertilizer.

Jennifer Fenell, vice president, Core Message, Inc., in Tallahassee,

is the spokesperson for the Florida Partnership for Sustainable Greenspaces, which uses the UF study as part of the company's marketing campaign to educate Floridians about the summer growing season. "The study reinforces that the summer months are the best time for lawns to absorb nutrients that help them grow strong, keep them healthy and help prevent runoff and pollution on our waterways," said Fenell.

When applying fertilizer, homeowners should know the square footage of their lawn and look for fertilizer containing slow release nitrogen and low phosphorus. The fertilizer label contains three numbers indicating the N-P-K ratios (nitrogen-phosphorus-potassium). Applying slow-release nitrogen provides nutrients to the plant roots over an extended period of time, which means fewer fertilizer applications and potentially less nutrient leaching.

Erin Boyd Wilder, Director of Marketing and Industry Relations for Sod Solutions in Tallahassee, points out that certain grass varieties do not require high nitrogen amounts to stay green. "Consumers should look to iron sources for greening up their turf rather than high nitrogen fertilizers," said Wilder. Her company offers seasonal maintenance videos and homeowner guidelines to assist in the proper care of the company's 15 turf varieties.

Wilder also advises that homeowners contact their local University of

Florida Extension agent for recommended fertilizer applications by region and specific information on local ordinances.

Newly established lawns should not be fertilized for 30 to 60 days. "Freshly sodded lawns do not have a good root system and do not have the mechanism to absorb nutrients from fertilizer," stressed Trenholm. She also emphasized the importance of watering your lawn to help establish the root system. Proper watering practices conserve water, grow healthy lawns and reduce the amount of leaching into the soil. On average, a lawn can absorb 6,000 gallons of water during a rainstorm.

Caring for and maintaining a healthy landscape comes with the responsibility of being a homeowner. Whether the homeowner chooses to take on the task of fertilizing the lawn him/herself, or contracts a professional lawn care company, knowing the proper fertilization techniques is important to protecting the quality of water for future generations.

"The environmental impact of improper fertilization is very real," stated Trenholm. "It's important for the homeowner to understand the importance of proper fertilization for the health of the lawn and for the environment."

KNOW Your Lawn FERTILIZATION TIPS

- ✦ The right time to fertilize
- ✦ Your nitrogen percentage ratio
- ✦ How to read your fertilizer label
- ✦ How to sweep up fertilizer spills
- ✦ How much to fertilize
- ✦ Your yard's square footage
- ✦ When and how much to water
- ✦ Your mower height
- ✦ Your yard's sunshine/shade areas
- ✦ Your local ordinances
- ✦ Your resources for help, such as your local county

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Photos courtesy of Sod Solutions, Inc., Mt. Pleasant, SC

The Voice of FLORIDA AGRICULTURE is Heard in Tallahassee

By Joey Mazzaferro, Communications Coordinator



On March 18 and 19 more than 400 farmers and ranchers descended upon Tallahassee to participate in Florida Farm Bureau's Legislative Days. The event gave our members the opportunity to speak to many legislators about the proposed bills that would impact them during the 2013 legislative session.

On March 18 a legislative briefing dinner was held at the Tallahassee Automobile Museum. This dinner allowed our members to enjoy great food cooked by our own employees while being served by the Young Farmers & Ranchers Leadership Group. Most importantly, our members were provided with the opportunity to hear about the issues now under consideration by the Legislature.

In addition to hearing from Florida Farm Bureau President John Hoblick and Director of State Legislative Affairs Adam Basford,

Florida State Sens. Alan Hays, Bill Montford and Wilton Simpson spoke of their efforts to protect agriculture in the Senate.

The following day, Florida Farm Bureau members traveled throughout the Capitol to meet with legislators in their offices. After a fruitful day of discussing with legislators the needs of Florida's farmers and ranchers, the Florida Farm Bureau contingent gathered that evening at the Tallahassee/Leon County Civic Center for the Farm Bureau Day Legislative Reception. This event provided our members the opportunity to speak to legislators in a casual setting.

Florida Farm Bureau had a productive time in Tallahassee by expressing the voice of Florida agriculture in our state government.



1. Florida Farm Bureau's Young Farmers & Ranchers Leadership Group members pose for a group photo in front of the Supreme Court of Florida.

2. Florida Commissioner of Agriculture Adam Putnam, left, and 2012 Swisher Sweets/Sunbelt Expo Southeastern Farmer of the Year Dale McClellan mingle at the Farm Bureau Day Legislative Reception.

3. Scottie and Sue Butler enjoy the food prepared by Florida Farm Bureau staff and volunteers at the Legislative Briefing Dinner held on March 18.

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- 4. Florida State Sens. Bill Montford, Alan Hays and Wilton Simpson were welcomed to the Tallahassee Automobile Museum by Florida Farm Bureau President John Hoblick, second from right.
- 5. Florida Rep. Holly Raschein, left, sponsor of the House agritourism bill, speaks with Theresa Smith, Dade County Farm Bureau, at the Farm Bureau Day Legislative Reception.
- 6. Shannon Stephens, FFB Insurance, greets Rep. Jake Raburn, a Florida Farm Bureau member, at the Farm Bureau Day Legislative Reception inside the Tallahassee/Leon County Civic Center.
- 7. Caitlin Davis, Jerry Davis, FFB state board member, and Keith Free, Okaloosa County Farm Bureau president, thank Rep. Doug Broxson, second from right, for attending the Farm Bureau Day Legislative Reception.
- 8. David Goolsby, Hamilton County Farm Bureau, helps prepare the meal for Florida Farm Bureau's legislative briefing dinner at the Tallahassee Automobile Museum.
- 9. Florida Supreme Court Justice Charles T. Canady discusses the Supreme Court's role in our state with Florida Farm Bureau's Young Farmers & Ranchers Leadership Group.



Your Help is VITAL in Addressing Policy Issues Before the Congress

As the 113th Congress convened, Congressional leaders outlined two major legislative priorities which affect the operation of almost every agribusiness in Florida: immigration reform and an overhaul of the tax code.

These issues and more will be topics during the citizens' lobbying trip to Washington D.C., May 14-16, known as "Field to the Hill."

All Farm Bureau members are invited to attend. Closer to home, Farm Bureau members can have a significant impact on legislation by contacting their national lawmakers through our FBACT system. Alerts will be sent on each of these issues as they develop.

Immigration

The Border Security, Economic Opportunity and Immigration Modernization Act of 2013, introduced in April, aims to reform an immigration system that has not been substantially addressed in more than 25 years. Many farmers find the current H-2A visa program too cumbersome and costly to implement.

Key Florida legislators leading the immigration reform effort, Sen. Marco Rubio and Rep. Mario Diaz-Balart (FL-25), have included agriculture workforce needs as a cornerstone in their focus on future flow of migrant labor. Key principles

have been introduced with the announcement of the Senate bill.

Tax Reform

Speaker John Boehner has signaled that the House will undertake the Herculean task of re-writing the U.S. tax code. House members are now in the information-gathering phase.

Likely positive outcomes of this legislation are simplification of existing tax structures, improvements to agricultural equipment valuations and reductions in healthcare-related taxes. Rep. Vern Buchanan (FL-13) will be a leading voice on the discussions of taxes that affect most farms: small business taxes.

Farm Bill

A farm bill is essential for the stability of agriculture operations around the nation. Congress must pass a long-term farm bill well before the Sept. 30 expiration of the current extension.

The Senate is moving forward with a bill similar to the one passed in 2012, while the House will likely make small changes to the bill that moved out of the Agriculture Committee in 2012 due to changing committee membership.

Florida continues to have strong representation on the House Agriculture Committee in Rep. Ted Yoho (FL-3), while long-time

ag supporters Rep. Tom Rooney (FL-16) moved to Agriculture Appropriations and Rep. Steve Southerland (FL-2) assumed a leadership post.

Work on the 2013 farm bill has already begun.

Recognizing Success

There have been several major gains on the federal front lately that deserve recognition.

The most substantial victory that helps secure the future of Florida agriculture is the landmark agreement between the U.S. Environmental Protection Agency (EPA) and Florida Department of Environmental Protection (FDEP) on the issue of numeric nutrient criteria used to regulate Florida water.

The EPA has agreed to the science-based criteria adopted by FDEP to protect Florida's most valuable resource.

In addition to Commissioner of Agriculture Adam Putnam, Florida's farmers and ranchers owe a debt of gratitude to Reps. John Mica (FL-7) and Tom Rooney as well as Sens. Bill Nelson and Marco Rubio for leading the charge on this issue.

Reps. Miller, Southerland, Crenshaw, Nugent, Brown, Posey, Ross, Bilirakis, Young, Wilson, Webster, Buchanan, Ros-Lehtinen, Diaz-Balart, Hastings and other former

representatives all deserve praise for advocating on Florida's behalf.

Sponsored by Sen. Bill Nelson and Rep. Vern Buchanan, every member of the Florida Congressional delegation has signed on as a co-sponsor of H.R. 853, Citrus Research Trust Fund Act. This bill aims to create a continuous, independent funding source for important research to combat the devastating disease known as "greening," which is crippling Florida's citrus industry.

Key state Farm Bureaus such as California and Arizona have endorsed this legislation and are working for its passage. Citrus growers are excited to see the enthusiasm in both chambers for this bill.

Please contact National Affairs Coordinator Janell Hendren at janell.hendren@ffbf.org or 352-378-8100, ext. 1449, for details regarding Field to the Hill or current federal issues.



Have You Received Your Florida Farm Bureau e-Newsletter?

Florida Farm Bureau has launched a new publication for agricultural producers. The inaugural issue of *FloridAgriculture e-News*, a monthly electronic newsletter, was published in March.

This newsletter is designed for farmers and ranchers. It contains agricultural research news, county Farm Bureau information, feature stories and other items written in a short, easy-to-read format.

In an introductory note accompanying the March edition,

Florida Farm Bureau President John Hoblick explained that *FloridAgriculture e-News* is being offered as an additional member benefit.

“This newsletter is your publication,” Hoblick wrote. “We plan to include various features in the forthcoming editions. We welcome your comments and your suggestions for future story topics.”

If you have not received the publication and wish to subscribe, free of charge, you can do so

by accessing Florida Farm Bureau’s homepage at www.floridafarmbureau.org. Simply click on the thumbnail e-newsletter icon at the top left and type in your name and email address.

If you have comments or questions about the content of *FloridAgriculture e-News*, contact G.B. Crawford at gb.crawford@ffbf.org or Rachael Smith at rachael.smith@ffbf.org.



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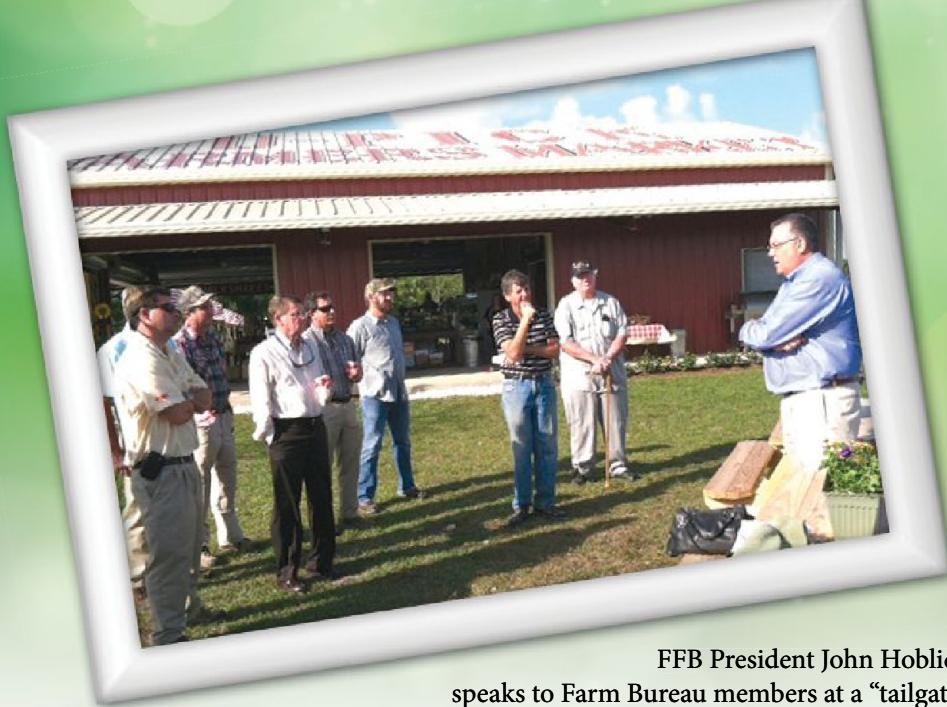


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FFB President John Hoblick speaks to Farm Bureau members at a "tailgate" meeting in Homestead. (See the President's Column on Page 3.)



Mike Adams, left, visits with President Hoblick during the March 12 "tailgate" meeting at the Adams Ranch near Ft. Pierce.



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Volunteers Can Still Read For **AG LITERACY DAY**

Florida Agriculture Literacy Day is upon us. This annual elementary school reading program encourages volunteers to read a designated children's book about agriculture to elementary students around the state.

Florida Agriculture in the Classroom partners with the Florida Department of Agriculture and Consumer Services each year to develop the book and execute the reading program.

This year's book, *Florida's Farm History*, is a rhyming children's book in which a safari guide takes two students back in time to learn about Ponce de Leon's discovery of Florida and the role agriculture has played in the state's history over the years.

Volunteers can read for the program beyond April 30, the official date of this year's official Ag Literacy Day.

Readers should schedule the visits with the teacher first, then

visit Florida Agriculture in the Classroom's website at www.agtag.org to register for materials. They will receive one book and a teacher's guide on disc per classroom to leave with the teacher, and a classroom set of bookmarks and stickers related to the book for students.

Florida Agriculture in the Classroom is able to offer these materials to volunteer readers free of charge thanks to the funding it receives from sales of the agriculture



specialty license plate known as the "Ag Tag."

For more information contact Lisa Gaskalla by calling 352-846-1391 or send email to gaskalla@ufl.edu.

Renew Your Ag Tag and **Watch Me Grow!**

It's more important than ever to teach our youth the value of Florida's agriculture products.



Growing Instructions for Florida Students

- Apply Agriculture in the Classroom lessons
- Begin with seedling stage and continue to maturity (K-12th grade)
- Reapply lessons at frequent intervals for optimum growth and knowledge
- Adaptable to indoor and outdoor conditions

Buy an Ag Tag

\$20 of your purchase helps educate our kids!

For more information, call (352) 846-1391, visit www.agtag.org or contact your local tax collector's office.

Get Your Grill On

Recipes from the family farm to your backyard



Firing up the grill is an American tradition. The farm families who produce the food so many people enjoy at backyard cookouts want to share some of their favorite grilling recipes, as well as an appreciation for how food gets from the farm to the table.

Farmers like Amanda Folkens from Iowa, Danell Kalcevic from Colorado, and Nicole Small from Kansas have joined with more than 70 other farmer volunteers across the country in the CommonGround program as a way to talk with home cooks about how food is grown and raised.

“On our farm, animal care is top priority, as it is for thousands of other family farms in the U.S.” said Folkens. To learn more about family farms and facts about your food, visit www.FindOurCommonGround.com.

Here are some of our guest chefs' favorite grilling recipes.

SAFE MINIMUM INTERNAL TEMPERATURES

145°F Beef, pork, veal and lamb (roasts, steaks and chops)

160°F Ground meat

165°F Poultry (whole, parts or ground)

Most cases of foodborne illness can be prevented with proper processing, handling and cooking of food to destroy bacteria.

Grilled Hawaiian Ham Sandwich

By Amanda Folkens

Serves 1

INGREDIENTS:

1 tbsp brown sugar
1/2 tbsp seasoning pepper
1 to 2¼-inch thick ham slices (about the same thickness as the bread)
Cooking spray
Pineapple slices (can be fresh or canned)
2 slices sourdough bread

DIRECTIONS: Mix brown sugar with pepper to create a rub mixture. Using your hands, massage the rub onto both sides of the slices of ham. Ham slices should be completely covered (front and back) with brown sugar mix.

Place ham slices on sheet of lightly greased foil, then place onto grill. On separate sheet of greased foil, lay pineapple slices out, uncovered.

Cook for 6 to 8 minutes or until brown caramelization appears around the edges of the ham and the pineapple.

Remove ham and pineapple from heat and assemble onto toasted sourdough bread.



Beef Rack of Ribs

By Danell Kalcevic

Serves: 4 to 6

INGREDIENTS:

Salt (to taste)
1 tbsp black pepper (to taste)
1 tbsp seasoned garlic salt (to taste)
Cayenne pepper (optional)
1 to 2 racks of beef ribs (number of racks based on number of people)
1 tbsp yellow mustard
1/3 cup brown sugar
One bottle of favorite barbeque sauce

DIRECTIONS: The night before serving, prepare rub for beef ribs (salt, pepper, seasoned garlic salt and optional cayenne pepper). Sprinkle both sides of the ribs and then rub vigorously. Wrap in plastic wrap and refrigerate overnight.

In the morning, place on medium temperature grill and spread yellow mustard and brown sugar on each side of the ribs. Grill for 5 to 8 minutes until each side is slightly browned and caramelized.

Remove ribs from grill and slice with sharp knife. Place individual ribs in a crock pot on low. Add one bottle of your favorite barbeque sauce. Let simmer 6 to 8 hours.



Country Barbecue Potatoes

By Nicole Small

Serves: 4 to 6

INGREDIENTS:

2 pounds small red potatoes
2 tbsp butter, melted
1 tsp honey
3 tsp seasoned salt
1/2 tsp salt
1/4 tsp garlic powder
1/4 tsp pepper

DIRECTIONS: Preheat oven to 450°F.

Coat 9 x 13 baking pan with nonstick spray. Cut potatoes into small to medium-sized pieces and put in pan.

Melt butter and honey, and then drizzle over potatoes. Sprinkle with seasoned salt, salt, garlic powder and pepper. Toss well to coat.

Bake, uncovered, for 25 to 30 minutes, or until potatoes are tender and golden brown. Stir potatoes at least once.

(Courtesy of Family Features)





U.S. Rep. Steve Southerland holds Kensley Dasher as her parents, Stevie and Kevin, look on with cheer. Southerland received a "Friend of Farm Bureau" award during a Feb. 22 meeting held at the Taylor County Extension office in Perry. U.S. Rep. Ted Yoho joined the award ceremony.



FFB State Women's Leadership Committee member Brenda Gayle Land, right, greeted Florida Agriculture Commissioner Adam Putnam and Tallahassee Ronald McDonald House Executive Director Kathy Anderson during a Feb. 21 Food Check-Out Week event held at the facility. Farm Bureau volunteers from all counties in District 2 donated food and money in support of the Ronald McDonald House.

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By Mary Ficek, Communications Specialist

Cool temperatures didn't chill the attendance or the excitement of the State Women's Leadership Conference in Crystal River. More than 70 Farm Bureau women shared laughs and created bonds while becoming engaged, empowered and strong.

The conference kicked off March 1 with an interactive presentation that highlighted Agriculture Literacy Day and an entertaining brainstorming session led by American Farm Bureau Women's Committee Chair Terry Gilbert. The evening continued with networking, food, fun and games.

The following day began with breakout sessions that gave attendees insight into improved methods of communication, promotional event planning and the importance of estate planning.

The highlight of the weekend for many of the participants seemed to be the farm tour. The first stop was lunch at Homosassa Springs Wildlife State Park where guests were able to see manatees, flamingos and many other varieties of wildlife. Afterwards, the group visited M&B Dairy, located in Lecanto, and Ferris Farms, located in Floral City.

M&B Dairy, owned and operated by Dale McClellan, gave guests insight into what it takes to run a dairy operation and the innovative practices that earned McClellan the 2012 Swisher Sweets/Sunbelt Expo Southeastern Farmer of the Year award.

At Ferris Farms Inc., a large scale strawberry and blueberry operation, visitors observed the process of growing strawberries and sampled the product straight from the vine.

"Our goal was to provide attendees with some new on-farm

experiences but still keep it fun and relaxing," said Michael Rogalsky, Florida Farm Bureau Federation Women's Program Coordinator.

Florida Farm Bureau President John Hoblick presented Activity Awards to 26 counties that have gone above and beyond to help spread the positive message of agriculture. Ginny Paarlberg was also recognized by the American Farm Bureau Women's Leadership Committee for her six years of service as the Southern Region Representative on the American Farm Bureau Women's Committee.

"Florida Farm Bureau is proud of our strong Women's Leadership Program statewide and we are thankful for the hard work and dedication that our members put forth each day to make a difference for agriculture," Rogalsky said.

"This year's conference was a great opportunity to network with other counties and districts and get to know new faces. The tours were great! I had never been to a dairy before."

*– Tiffany Dale,
Hillsborough County*

"All of the Women's Leadership Conferences I have attended have been good. But this one was the best. I really enjoyed the tours."

*– Stevie Dasher,
Suwannee County*



1. The State Women's Leadership Committee members smile for the camera alongside Florida Farm Bureau Women's Program Coordinator Michael Rogalsky, left, and Florida Farm Bureau president John Hoblick, right.
2. A group of ladies show off their cow masks they made during that evening's activities.
3. Ginny Paarlberg, middle, was recognized by the American Farm Bureau Women's Leadership Committee for her six years of service as the Southern Region Representative on the American Farm Bureau Women's Committee.
4. Conference attendees pose with Dale McClellan at M&B Dairy.
5. Emily Eubanks, District 4 Women's Committee member, samples strawberries at Ferris Farms.
6. The keynote speaker, LaDonna Gatlin, kept attendees laughing during her inspirational and humorous speech.

April/May CROSSWORD

The Crossword

by Margie E. Burke

ACROSS

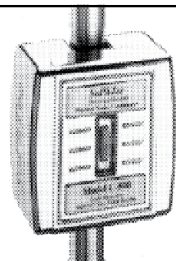
- 1 Show shock
5 Crime scene barrier
9 Make thirsty
14 Do ___ others...
15 Pop the cork
16 "La Boheme", for one
17 Castle, in chess
18 At all
20 Remove, in a way
22 Wicker material
23 Not quite right
24 Nine-to-five grind
26 Sly stratagem
27 Elmer, to Bugs
30 1996 film starring Geoffrey Rush
31 100 bani, in Romania
32 Chicken Little, notably
34 Campus speaker
37 Beretta or Browning
38 Old-time anesthetic
39 Lethargic
40 Writer's bottom line?
41 Kyoto cash
42 Renter's document
43 Auction signal
44 Slinky shape
46 Merlin's forte
48 Hosiery mishap
49 Trade-show setup
50 Exigencies



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- 54 Soon
57 One way to run?
58 Discontented look
59 Enthusiasm
60 A or B, on a 45
61 Rigatoni relative
62 Rip apart
63 Think, old-style
- DOWN
- 1 Wise one
2 Soon, to a bard
3 Knock it off
4 Maverick's game
5 Auto club service
6 Pithy saying
7 Kind of blouse
- 8 Draw in
9 Like a church mouse
10 Pal of Tarzan
11 Billy Burke sci-fi series
12 Words to live by
13 Start of a Kramden laugh
19 Get the picture
21 Major pipeline
25 Bronze finish?
26 Popular pie nut
27 Off one's rocker
28 Spicy stew
29 Throwing a fit
31 Stand for 34-across
33 Fight off
34 Off the leash
- 35 Well aware of
36 Swamp stalk
38 Carriage driver
40 Good for growing, as soil
42 Unlawful opportunist
44 Fresh, as lettuce
45 Prevention amount?
46 Instant lawn
47 Brewer's supply
49 Tree trunk
51 Bahrain big shot
52 Bygone bird
53 Distort, in a way
55 Part of MYOB
56 Football position

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PROPER FENCE MAINTENANCE Saves People and Money

By Mark Thomas, Vice President, FFB Insurance Underwriting & Training

Cattle operations present a special hazard compared to other farming enterprises. Whether insuring a thousand-acre cattle farm or the homeowner with just a few farm animals, the main concern is the liability exposure of our member insureds.

One of the major causes of loss on a farm with livestock occurs when the animals escape fenced pasture land and walk onto nearby roadways. Many times this is thought of as just being a nuisance to the rancher or a driver. Getting a phone call late at night that you have a cow on the road is not convenient for anyone. Not only is it inconvenient but it can also be a very dangerous situation for drivers on the road.

A 1,000-pound animal can cause significant property damage and serious

bodily injury or death to unsuspecting drivers and passengers in an automobile. As urban areas expand into the countryside, it is more important now than ever before to maintain fences that contain your livestock.

When a vehicle strikes livestock on the road, one of the first things that will be examined is the general condition of the fences. A number of questions must be answered when an insurance claim occurs. Were there any breaches in the fence? Is the wire taut and secured to the posts? Is it a legal fence? Are the fence rows kept clean of brush and growth? What kind of maintenance program does the farmer have?

It is extremely important that we know what measures are being taken to maintain fences, how often fences are inspected and whether there is a systematic program for fence maintenance.

Florida statute 588.011 defines a legal fence and indicates some specific materials that must be used in its construction. New fences must be built

to those minimum specifications and existing fences must be maintained to those standards as well.

Failing to maintain a legal fence properly can create issues of negligence if the livestock causes an accident on the road. When fences are maintained properly, both the full time farmer and part-time farmer have strong liability defenses when a claim is pursued against you for property damage or injury. Visit www.leg.state.fl.us/statutes/ for a complete text of the legal fence statute.

Gates must also be maintained to meet the legal fence requirement. One area that can be overlooked is how the gate is secured. Using rope or a stretchable cord is typically not a sufficient means of securing the gate.

Many times a gate is left open by someone other than the farmer. Other persons who have access to pass through a pasture typically are not as mindful about the importance of keeping the gate secure. Care should be exercised to limit those who have access to your pasture as the farmer is sometimes liable for a gate left open by another.

Cattle guards are also recognized as a potential component of a legal fence. They are effective for maintaining cattle in the pasture and at the same time allowing an opening for tractors and vehicles to enter and exit the pasture. The Florida fence statute requires the length of the guard to extend to each end of the fence opening and the width to be at least six feet. Over time, dirt and debris will fill up a cattle guard. If it is not periodically inspected and routinely cleaned out, the buildup renders it useless.

Properly maintained fences, gates and cattle guards help keep passing motorists safe and also help protect your assets if a negligence claim is pursued against you. Maintaining excellent fences also helps to keep everyone's insurance premium at an affordable rate by reducing accidents involving livestock on the road.

Keeping livestock within fenced pastures also helps to promote cooperative relationships with neighbors who have recently settled in rural areas.

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OWNER FINANCING- 36 ACRES on paved road. Well, electric and hunting cabin, lots of game and wildlife. \$90,000. Sylvia Newell, 386-590-2498 MLS#78210 Madison

EXCELLENT PRODUCING 30 acre hay field. Argentine Bahia mixed with Pensacola. Outstanding hay producer. Gorgeous rolling pasture land. \$119,900. David Mincey 386-590-0157, MLS#83025

HORSE READY- Beautiful rolling pasture, fenced & cross fenced. Large pole barn could be turned in to stalls, 3/2 DWMH. 28 acres. Paved road. \$155,000. Kellie Shirah, 386-208-3847 MLS#79783

HORSE READY-27.76 acres of lush pasture, horse friendly fencing, 10-12x12 stalls, huge barn with apt. Low maintenance brick home, plus a second home. \$325,000. Kellie Shirah, 386-208-3847 MLS#81873

POOLE REALTY, INC
127 HOWARD STREET
LIVE OAK, FL 32064
Office: 800-557-7478
www.poolerealty.com

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Southern Property Connection Inc.

Licensed RE Broker Ala., Ga., Fla.
850-545-7243
spconnection@yahoo.com

500 acre timber and hunting tract Madison Co. FL, 15 acre lake, good timber value, plantation look. \$2800/acre.

112 acre timber, hunting tract, nice pond N Jackson Co FL \$2500/acre.

341 acre timber, hunting tract, Madison Co FL \$2800/acre.

389 acre irrigated farm, small home, nice equipment shed, NW FL. \$4500/acre.

Call me or email me what you are looking for. I can help. 25 years experience. Ted Knight.

REAL ESTATE

DANIEL CRAPPS AGENCY, INC., Realtor

2806 West U. S. Highway 90, Suite #101
Lake City, FL 32055
www.FloridaAcreage.com

124 (+/-) ACRES - GILCHRIST COUNTY - MLS #80367 - beautiful rolling "Old Florida Woods" previously used for hunting & recreation. Big oaks & natural pines, loaded with game. Mostly fenced with well, pole barn & dog kennel. **PRICE REDUCED!** \$1,750/acre

158 (+/-) ACRES - COLUMBIA COUNTY - MLS #75539 - **PRICE REDUCED!** Square parcel of land with about 1/2 mile of paved road frontage. About 105 acres is in 3 year old planted pines, balance is in cypress bay. Ideal for recreation or homesite. \$1,995/acre

236 (+/-) ACRES - HAMILTON COUNTY - MLS #81742 - property has paved and graded road frontage. Can be site prepped and replanted in pines or cleared and converted to cultivation. **PRICE REDUCED!** \$1,500/acre

511 (+/-) ACRES - LEVY COUNTY - mix of planted pines and cut over land located north of Crystal River near Inglis. Great hunting tract convenient to Tampa. \$1,650/acre

577 (+/-) ACRES - CLAY COUNTY- MLS #82159 - mix of premechantable planted pines, natural hardwoods and pines and some cut over land located close to Belmore Forest. Great location for someone looking for a quiet county location to build a home or a place to hunt. \$4,766/acre

678 (+/-) ACRES - SUWANNEE COUNTY - MLS #80263 - farm with character located on a road and paved concrete driveway. **UNDER CONTRACT!** 2900 sq. ft. home. Land has some planted pines, open areas for pasture, natural woods and ponds. **PRICE REDUCED!** \$2,950/acre

1,243 (+/-) ACRES - COLUMBIA COUNTY - MLS #81525 - Very nice farm located near Ichetucknee Springs State Park that features perimeter game proof fence, 3 bedroom/2 bath home & pool, gated entrance, majestic oak hammocks, lake with an island, equipment barn and much more. \$4,900,000

Our land department has sold over 344,000 acres since 1988 and we need listings. If you are thinking about selling your property, call us for a market analysis today.

Call **BAYNARD WARD OR CHUCK DAVIS** at **1-800-805-7566** for more details

Swift Creek Realty

www.SwiftCreekRealty.net

LAND:

*410+/- Acres-Baker Co., FL. **\$1,500/acre!**

Beautiful mixture of pines/hardwoods. Quail cut on 110 AC!

*228+/- AC-Union Co., FL-**\$1,400/AC**

Diverse w pine/pecan trees & paved rd frontage!

*910+/- AC-Union Co. FL

Two separate tracts. **SOLD!** Additional timber value!

*659+/- AC-Jefferson Co., FL-**\$1,550/AC**

Great tract w/paved rd frontage & interior roads!

*2,410+/- AC- Baker Co., FL-**\$1,800/AC**

Great hunting tract w/ 2 lodges, exceptional timber value feat. Predominantly merchantable pine.

Call Austen Roberts now!

352-359-9160*386-496-0499

AUSTEN@SWIFTCREEKREALTY.NET

Beautiful heavily wooded 2.59 acre wooded lot with Suwannee River access including paved boat ramp access. \$9,000. Terms available. Contact Marvin Buchanan. 386-330-4558.

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True stories with history and humor about
Cracker Cowboys in Florida.

Both books can be purchased at www.alvinfutch.com.
Contact the author directly at (813) 478-0227.

REAL ESTATE

Natural Longleaf Timberland, FL/AL Line

3533 acres +/- North of DeFuniak Springs, FL. Some of the finest natural Longleaf Pine habitat in private hands, beautiful creek, stocked ponds, furnished home converted from 1800s depot, former stables with furnished 960 sq ft loft, maintenance shop w tools & equipment, three pole barns, four farmhouses, RV camp area and all farm equipment, heavy equipment, implements & support vehicles needed for turnkey operation. Included is Walton County's 'Natural Bridge', a limestone geologic feature with 'sink' and 'rise' with great business, development or preservation potential. Barely more than an hour from Seaside & Grayton Beach, perfect corporate retreat, hunting plantation or investment. Will divide.

Judith Hester, Realtor/Owner
850-598-0489

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FARMS-RANCHES-HUNTING

40 ACRE FLORIDA RANCH. GAINESVILLE AREA. Rolling grassed pastures. 12,500SF all steel utility barn. 3,000SF steel and masonry horse barn. 4,000SF Executive Home. 1,200SF guest house-garage. About 30 minutes to Gainesville. \$787,000.

510 ACRE GEORGIA IRRIGATED RENTAL FARM. About 400 Acres Irrigated Cropland. Owner wants to lease Farm back Long Term. Offers 5% Return on Price of \$2,200,000. Annual Lease Payment \$110,000.

560 ACRE N. FLA FARM. About 375 Acres fertile cropland. Set up for traveling gun irrigation. Pivot irrigation potential. Huge Equipment - Hay Barn. \$3,500 Acre.

825 ACRE GEORGIA INVESTMENT QUALITY FARM. 555 Acres new Pivot Irrigation Systems. Owner wants Long Term (5-10 year) leaseback. Will pay Buyer about \$130,000 annual lease payments. \$4,495 Acre.

FLORIDA FARM REALTY

PHONE: 850-579-4694

LAND SHOWN BY APPOINTMENT ONLY!!

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Alabama & Northwest Florida
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115 acres rolling pasture with three lakes beautiful homesites, paved frontage. \$312,000.

74 acres with 6 poultry houses and two barns located only minutes from town. Nice hayfields and great homesite. \$1,545,000.

102 acres timberland joining state forest, great hunting, on county graded road. \$239,700.

3533 AC - Pristine Longleaf Forest. 5 Homes, stalls with living quarters, several barns. All equipment, turn key plantation. Great for corporate retreat. Will divide. \$12,500,000.

275 acres. Home, pasture, timberland. Year round creek. Beautiful South Alabama property. \$752,000.

31 acres. Home, hay fields & timber. \$220,000.

652+/- AC - Nice brick home with Barns and lots of timber. Room to roam. Hwy Frontage. Will Divide. \$1,450,000.

29 AC - Walton County Florida. Rolling Hayfields. Hwy & Graded Frontage. \$99,500.

123 AC - All Pasture with two lakes, Barn, Silo & Catch Pens. Hwy Frontage. \$399,000.

221 AC - Beautiful Two story home with pool. Huge Barn with Apartment. Stables and Manicured Pastures. Fenced & cross fenced. All on two gorgeous lakes. \$1,490,000.

Longleaf Land Company L.L.C.
Jody J. Jones Broker/Owner
29344 US HWY 84, Opp, AL 36467
Phone: 334-493-0123
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REAL ESTATE

SUWANNEE RIVER FRONTAGE LOTS. Visit
LCEIREALESTATE.COM or call Marvin @ 386-330-4558.

Hamilton County

10 acres on quiet paved road. Fenced, 6-stall horse barn, well, septic, power. \$65,000.00. Call 386-965-8855.

Putnam County

50 acres - wooded, abundant wildlife, close to St Johns River. Priced to sell - \$1,800/acre.

300 acres improved pasture, fenced, 1/2 mile county road frontage, \$1,790/acre.

14+ acres on the St Johns River. 450 ft on the water. \$385,000

Roland Pacetti, Pacetti Realty 386-546-1519

322 acres in Gilchrist County - recently replanted in pine. Great for cattle or timber! \$1500/acre

160 acres in western Alachua County - great cropland. \$4,900/acre.

71.5 acre farm in N Alachua County - in cows. \$269,900.

237 acres in timber in Bradford County - \$2,800/acre

416 acres in timber in Columbia County - \$2,995/acre

71.47 acres Industrial zoning, Starke, paved road. \$768,100.

Anne Barnett - Southern Property Services @
352-375-7731 www.floridaland1.com

SOUTH FLORIDA LAND

3,085 Acres

Pending

Farm and Pasture land,

Packing house, 5-wells, \$1,450/acre.

LAND WANTED

We are seeking to buy timberland, farms and agriculture properties.

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Southern Pine Plantations of Fla.

Owns the property it sells

REDUCED PRICE! Blueberry Farm. Crescent City, FL 43 acres beautiful lakefront property with 2 and 1/2 acres blueberries. Irrigated with lake water using overhead or low volume emitters. Live here, work here, play here, retire here. Excellent income opportunity! 386-559-0408.

Northwest Florida

Jackson County (Graceville)

2 - nine acre parcels most in pasture,

some in wet lands. \$50,000 each.

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Horse & Cattle Farm. Nice Rolling Pastures. Maxville (Clay Co., West Jax). Near Cecil Equestrian Center. 25 Acres Fenced & Cross Fenced. 1800 Sq Ft Custom Log Home (Built 2001). 3BR 2Bath. CH&A, 2 Car Garage, Generator. Wrap Around Porch. Lifetime Metal Roof and Many Extras! 1,000 Sq Ft Carport. 4,000 Sq Ft Metal Barn w/ 1/2 Bath. Work Shop w/Apartment. Home 904-289-4842, Cell 904-994-1727. \$650,000.

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Reduced, 51+ Acre Lakefront with Income

Northwest Volusia County on US 17. Beautiful lakefront property has been divided into 5 separate buildable parcels. 60% of property is in Fern Production that nets \$58K annually. Management of Fernery will continue at additional cost. The remaining portion is improved pasture with large Oaks. All 51+ acres, inventory and equipment for \$735,537

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3,550+/- Acres Hendry County

1.5 Miles Road Frontage on County Road 835

Suitable for Hunting and Recreation

Asking \$1,400/ Acre

553+/- Acres Palm Beach County For Lease

Suitable for Row Crop Farming

1 Mile Frontage US 27

367+/- Acres Indian River County

1320 Feet South of SR 60

Asking \$4,700/ Acre

10+/- Acre Nursery Miami-Dade County

Close to Interchange of Florida Turnpike

Office, Several Outbuildings, Irrigation, Water Use

Permits, and Inventory Included. \$450,000

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FREE - Mountain, Lakefront, Rural Property Guide - Tennessee, Georgia, Alabama, North Carolina. Homes, Farms, Acreage, 423-462-2700.

117 ACRES - COLLIER COUNTY - Previous crops include: cantelope, watermelons and peppers. Asking \$877,500

377 ACRES - COLLIER COUNTY - 4 individual parcels, buy all or individual parcels. All lots are sloped laser leveled and are currently farmed. Asking \$3,398,940

114 ACRES - HENDRY COUNTY - Located just south of Labelle. Includes 2 bed/1 bath home plus mobile home. Currently farmed. Asking \$1,026,000

781 ACRES - LEE COUNTY - Located 8.4 miles east of I-75. Large farming operation. Call for pricing. Lee & Associates Commercial Real Estate

For more information please contact:

Chuck Smith, CCIM

239-826-3337

Email: csmith@ccim.net

Wakulla County

5.57 +/- acres on Wakulla River

Heavily wooded with a lot of large hardwoods

Short run to the gulf

\$59,000

Jackson County

111.85 +/- acres

12 miles north of Sneeds, FL

Beautiful rolling land, huge Live Oaks and mature

Pines

A nice chain of small fishable lakes

\$2900 per acre

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REAL ESTATE

Pasco County- 80 quiet acres Hudson zoned AG, two-story home, paved roads

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jeff@paradisewestrealty.com

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Lake City, FL 32055

www.GeorgiaAcreage.com

24 (+/-) ACRES - WARE COUNTY, GEORGIA - property is located on U. S. Highway 84 and is planted in 1997 slash pine. \$2,500 per acre (Owner/Broker)

420 (+/-) ACRES - TAYLOR COUNTY, GEORGIA - this property is rolling land with a good mix of planted pines from 11 to 23 years old and some hardwoods. Great hunting tract. REDUCED TO \$1,495 per acre (Owner/Broker)

Our land department has sold over 344,000 acres since 1988 and we need listings. If you are thinking about selling your property, call us for a market analysis today.

For more details, call BAYNARD WARD at
866-915-2637 or 386-397-6859

Putnam County/Florahome - 600 acre Muck

Farm!! Already in crops. 240 acres under center pivot. About 95% arable. Extensive drainage system. Paved road frontage. \$2,400,000 (\$3,995/ac).

200 acre muck farm - very rich soils. Extensive drainage. Just southwest of Palatka. \$3,995/acre

Anne Barnett - Southern Property Services @

352-375-7731 or Roland Pacetti - Pacetti Realty @

386-546-1519. Web: www.floridaland1.com.

VACATION RENTALS

SMOKY MOUNTAINS CABIN

Fully furnished 2 bedroom cabin in Maggie Valley.

Close to the Blue Ridge Parkway. \$500-\$550 per

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407-301-6681 or alarueallen@sprintmail.com.

FLORIDA KEYS/MARATHON MM50 Large Home:

4 bedroom, 3 bath, pool, Jacuzzi, and shallow

dockage. www.7sandpiper.com (407) 275-0477.

Saint George Island, FL

Cottage on the Apalachee Bay. Perfect for

challenged/handicapped/disabled/ or seniors. Drive-

up to house-access ramp. Clean and tidy 2 BR/2 BA

with all the comforts. Dock the boat at end of your

fishing pier. Use my crabtraps! Sunsets are magical.

352-495-9331 or GrassPrairieRanch@hotmail.com.

Crescent Beach (St. Augustine) Condo

2BR/2BA on pool, steps from beach. Super Summer

Specials! Call Diane 407-349-5550 or 352-498-0715.

March Solution

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JUNE TRUCKLOAD EXTRAVAGANZA SALE

HURRY! Order by May 20th! Finest quality at super savings!
Delivered to your County Farm Bureau June 10th thru June 27th.



Fresh Frozen Foods

CONVENIENT-SIZED PACKAGING!!
A REAL "BARGAIN BY THE CASE".

These are the most popular items Fresh Frozen Foods has to offer!

JUNE SPECIAL:

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| PURPLE HULL PEAS | 12 lbs (6/2 lb pkgs) WAS \$18.45 ..NOW.. | \$15.45 |
| BABY LIMA BEANS | 12 lbs (12/1 lb pkgs)..... | \$22.45 |
| BUTTER BEANS | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| BUTTER PEAS | 12 lbs (12/1 lb pkgs)..... | \$21.95 |
| CHOPPED VIDALIA ONIONS | 12 lbs (6/2 lb pkgs)..... | \$18.45 |
| COLLARD GREENS | 12 lbs (12/1 lb pkgs)..... | \$16.95 |
| CUT OKRA - Imported | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| FIELD PEAS W/ SNAPS - Blackeye Peas & Mixed Cut Green Beans | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| GREEN BEANS - Cut | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| ITALIAN GREEN BEANS | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| MIXED VEGETABLES - Baby Lima Beans, Cut Corn, Mixed Cut Green Beans, Green Peas & Diced Carrots..... | 12 lbs (12/1 lb pkgs)..... | \$16.95 |
| MUSTARD GREENS | 12 lbs (12/1 lb pkgs)..... | \$16.95 |
| SLICED YELLOW SQUASH | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| SPECKLED BUTTERBEANS | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| STEW MIX - Potatoes, Whole Baby Carrots, Pearl Onions & Sliced Celery | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| SWEET POTATO FRIES | 15 lbs (12/20 lb pkgs)..... | \$35.45 |
| TURNIP GREENS - chopped with diced turnip roots | 12 lbs (12/1 lb pkgs)..... | \$16.95 |
| WHITE CREAM STYLE CORN - Flat pack (Silver Queen) | 12 lbs (6/2 lb pkgs)..... | \$21.95 |
| YELLOW CUT CORN | 12 lbs (12/1 lb pkgs)..... | \$17.45 |
| ZIPPER PEAS | 12 lbs (6/2 lb pkgs)..... | \$18.45 |

Other Fresh Frozen Foods available upon request. Ask your County Farm Bureau when ordering!

Farmland FINE MEATS



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| BLACK ANGUS GROUND CHUCK PATTIES (Raw) 78% Lean Black Angus ground chuck patties..... | 10 lbs (30- 1/3 lb patties)..... | \$45.95 |
| BACON WRAPPED PORK FILET (Raw) Lean, well marbled pork filet, wrapped in Farmland Hickory Smoked Bacon, vacuum packed and frozen individually..... | 9 lbs. (24/6 oz. filets)..... | \$44.95 |
| DIXIE SKILLET FULLY COOKED PURE PORK PATTIE SAUSAGE Great taste at a great value (2 oz. patties)..... | 10 lbs. (1/ 10 lb. pkg.)..... | \$38.95 |
| DIXIE SKILLET FULLY COOKED BREAKFAST SAUSAGE LINKS | 10 lbs. (1/10 lb pkg.)..... | \$38.95 |
| NEW! PRE-COOKED APPLEWOOD SMOKED BACON SLICES (Approx. 300 slices) Thin & crisp, and uniformly sliced. Will not splatter or shrink when heated..... | | \$48.95 |
| NEW! BLACK ANGUS BEEF FRANKS Made from 100% USDA Choice Black Angus Beef 6" Franks..... | 10 lbs. (1/10 lb. pkg)..... | \$39.45 |
| NEW! CARVEMASTER OLD FASHIONED HAM Excellent flavor and texture. Slow smoked with real applewood, boneless and ready to eat! Hams are random weight..... | Avg. 10 lbs..... | \$3.95/lb. |

MEMBER TO MEMBER ORDER FORM

| Product: | Qty. | Price |
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Use another sheet of paper for additional orders.

TOTAL: _____

NAME: _____
ADDRESS: _____
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TASTE THE GOODNESS OF THE SOUTH!



VARIETY PACK GEORGIA SMOKED SAUSAGE

For grilling, breakfast, or anytime!

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| 3 - Mild Pure Pork Smoked Sausage (1 lb. package) | |
| 3 - Cracked Pepper Smoked Sausage (1 lb. package) | |
| 3 - Jalapeno Smoked Sausage (1 lb. package)..... | 9 lbs. total..... \$30.45 |

ALL NATURAL SAUSAGE VARIETY PACK

| | |
|--|----------------------------------|
| 3 - Bell Pepper & Onion Sausage (1 lb. package) | |
| 3 - Jalapeno & Monterey Jack Sausage (1 lb. package) | |
| 3 - Garlic, Herb & Sun Dried Tomato (1 lb. package)..... | 9 lbs. total..... \$32.95 |

GEORGIA COUNTRY SMOKED PORK SAUSAGE FROM SUNSET FARMS:

Fully cooked - specify hot or mild

| | | |
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| MILD 7" LINKS | 11 lb. box..... | \$34.95 |
| HOT Continuous Casing | 11 lb. box..... | \$34.95 |

"Florida's Best" BRAND



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| BRITTLE BITES | 12 oz. can..... | \$3.25 |
| BUTTER TOFFEE PEANUTS | 12 oz. can..... | \$3.25 |
| HONEY KRUNCH PEANUTS | 12 oz. can..... | \$3.25 |
| HONEY ROASTED PECANS | 8.5 oz. can..... | \$6.50 |
| LIGHTLY SALTED PEANUTS | 16 oz. can..... | \$3.50 |
| MIXED NUTS | 16 oz. can..... | \$5.50 |
| RAW SHELLLED PEANUTS | 2.5 lb. bag..... | \$5.50 |
| ROASTED ALMONDS | 9 oz. can..... | \$3.50 |
| SOUTHERN FRIED SKINLESS PEANUTS | 16 oz. can..... | \$3.50 |
| WHOLE CASHEWS | 16 oz. can..... | \$7.50 |

| | | |
|---|----------------|---------------|
| FLORIDA ORANGE BLOSSOM HONEY | 2 lb. jar..... | \$8.25 |
| FLORIDA WILDFLOWER HONEY | 2 lb. jar..... | \$8.25 |

FLORIDA ORANGE JUICE

Super concentrated frozen - one can juice to five cans water

| | | |
|--|---------------------|----------------|
| One can makes 72 ounces of juice!..... | 24/12 oz. cans..... | \$44.95 |
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WISCONSIN FARM BUREAU CHEESES



DAIRY MONTH SPECIAL #1:

| | | | |
|---|-----------------------------|-----------------------------------|-------------------|
| AGED CHEDDAR CHEESE (Medium) | 4 lbs. (4/1 lb. pkgs.)..... | WAS \$21.95NOW.. | \$19.95/cs |
|---|-----------------------------|-----------------------------------|-------------------|

DAIRY MONTH SPECIAL #2:

| | | | |
|-----------------------------------|----------------|-----------------------------------|-------------------|
| VARIETY CHEESE ROUND | 30 ounces..... | WAS \$16.95NOW.. | \$14.95/ea |
|-----------------------------------|----------------|-----------------------------------|-------------------|

Contains equal wedges of Pepperjack, Co-Jack, Mild Cheddar and Colby cheeses to form a delicious Round of Cheese!

| | | |
|-----------------------------------|------------------------------|-------------------|
| SHARP CHEDDAR CHEESE | 4 lbs. (4/1 lb. pkgs.)..... | \$21.95/cs |
| COLBY CHEESE | 4 lbs. (4/1 lb. pkgs.)..... | \$21.95/cs |
| PEPPER JACK CHEESE | 40 oz. (4/10 oz. pkgs.)..... | \$19.45/cs |
| VARIETY CHEESE PACK | 4 lbs. (4/1 lb. pkgs.)..... | \$21.95/cs |

Contains 1 lb. each Sharp, Aged, Colby & Colby-Jack Cheeses

| | | |
|------------------------------------|------------------------------|-------------------|
| SPECIALTY CHEESE PACK | 40 oz. (4/10 oz. pkgs.)..... | \$20.95/cs |
|------------------------------------|------------------------------|-------------------|

Contains one 10 oz. package of each Mozzarella, Meunster, Pepperjack & Baby Swiss

CHEESE CURDS VARIETY PACK

| | | |
|--------------------------------|------------------------------|-------------------|
| - Garlic Dill (12 oz. pkg.) | | |
| - White Cheddar (12 oz. pkg.) | | |
| - Yellow Cheddar (12 oz. pkg.) | | |
| - Pepper (12 oz. pkg.)..... | 48 oz. (4/12 oz. pkgs.)..... | \$18.95/cs |

| | | |
|---------------------------------|-------------------|-------------------|
| FARMER CHEESE LOAF | 2.5 lb. loaf..... | \$14.45/ea |
|---------------------------------|-------------------|-------------------|

Semi-soft, smooth, creamy white, mild to mellow flavor, low in sodium.

| | | |
|---|--------------------------|-------------------|
| AGED CHEDDAR ROUND; boxed | 5 lb. wheel..... | \$26.95/ea |
| BABY SWISS ROUND; boxed | 4 lb. wheel..... | \$28.45/ea |
| AMERICAN CHEESE SLICES | 5 lbs. (120 Slices)..... | \$18.45/ea |
| JACK LINK'S SUMMER SAUSAGE | 4/11 oz. sticks..... | \$17.45/cs |

TO PLACE YOUR ORDER, CONTACT YOUR LOCAL COUNTY FARM BUREAU OFFICE BY MAY 20th! • DELIVERIES WILL BE MADE TO YOUR OFFICE BETWEEN JUNE 10th AND JUNE 27th